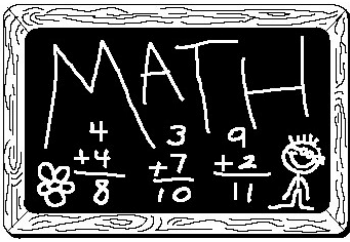


# Rob Brown Bio



In 1992, **Rob Brown** qualified as a Maths and PE teacher, teaching big children how to do tough sums, pass exams, play football and throw javelins!

Up to that time, he travelled the globe, particularly around the USA, Australia and Europe.



In 1993, he took a teaching job in **Hong Kong**, where he lived and worked as an expat for a number of years.

He returned to the UK in 1997 to continue his teaching career. In 1999 he began a **Masters in Human Resource Development**.



In 2000, Rob was offered a position as a self-employed **health care adviser** with BUPA. Direct

sales, commission only! Great company, but Rob wasn't cut out to be in a direct sales role - too nice!

So Rob set out working as an associate to various training companies. Yet an entrepreneur at heart, it was always Rob's dream of running his own company.



To grow his business. Rob did a lot of networking. During a period of two years, he collected 987 business cards, went to 126 events, spent 200 hours shaking hands and £4385 on breakfasts, lunches, dinners and memberships. **He won NO business!**



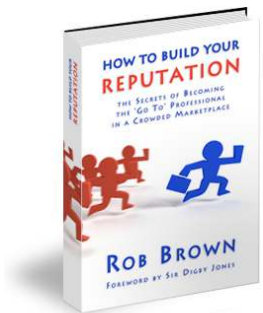
Rob reached a critical point of 'financial urgency' where he knew something had to change.

He resolved to become an expert at networking. It prompted him to learn everything he could on business relationships. *In just 13 months, he multiplied his income by a factor of 15!*



A committed Christian and philanthropist, Rob has a life vision to give away £1m to Christian causes. He's a few thousand short at the moment, but working on it!

Rob now makes regular TV and radio appearances and has written over 40 publications on business relationships and reputations. These include the best-selling book of **How to Build Your Reputation**.



All of Rob's work is dedicated to helping people...

- Network more profitably.
- Win lots more referrals.
- Generate great 'word of mouth'.
- Become more persuasive and influential.
- Increase personal impact and reputation.

An inspirational conference speaker and host, Rob's down-to-earth manner, dynamic presentations and knack of making the tough concepts accessible allows his audiences to master the persuasive, influential communication skills and forge the relationships and reputations they need to grow their businesses.

